



Rakshith V

Management Trainee

My Contact

✉ rakshithvenkat248@gmail.com

☎ +447440341295

📍 #91, Henley Road, Ilford,
IG1 2TU, United Kingdom

Hard Skill

- Business Consultant
- Sales Training
- Digital Marketing
- Content Curation
- Web design with CMS tools
- Basic Graphic Designing

Soft Skill

- Self-Motivated personnel
- Positive Behavior Support.
- Good Team Player, Leader & Trainer.
- Multi-tasker

Education Background

- York St John University, London.
Masters in Business Administration
Pursing, Jan 2023 – 2024 Jan
- Annamalai University, India.
Bachelors in Business Administration,
Major in Computer Applications
Completed in 2021
- NMIMS Deemed-to-be University, India
Diploma in Business Management
Completed in 2020

Achievements

- National level science talent quest examination.
- Certificate of appreciation from Internshala and Manipal Prolearn.
- Top performer (RNR) in Verzeo & Mastree.

About Me

Overall 5+ years of experience in Digital Marketing, Business Development, Human Resources, Operations, Admin & Sales Training. Been a consultant for various startups in India. A young, enthusiastic and dynamic intrapreneur and all-rounder, who aspired to make a difference in roles and enhance team productivity in my future endeavours. As a student pursuing an MBA, I am eager to explore various part-time job opportunities, regardless of the type of role.

Professional Experience

Verzeo | Senior Manager, Learning and Development
July 2021 – Jan 2023, India

Key responsibilities:

- Have trained 1000+ candidates for Business development and have deployed them, helped retain talents with regular performance improvement programs.
- Held responsible for handling and presenting company-wide onboarding and deploying data,
- Help team to generate revenues.
- Perform Strategic planning for Business Development to generate revenue for the company.

Solortus Designs | Business Development Manager
Sep 2019 – Nov 2020, India

Key responsibilities:

- Core team members contributed towards establishing team processes and also generated the highest revenue for the organization.
- Acquiring customers, building good rapport and establishing relationships to build a business.
- Contributed towards content curation, graphic designing creatives and developed website from the scratch on WordPress

Concentrix India | Advisor: Chat, CRM.
Feb 2019 – Aug 2019, India

Key responsibilities:

- Built client rapport while accurately processing repair documentation and troubleshooting technical discrepancies through completion.
- Prepared servicing invoices and processed payments to maintain balanced department finances.
- Worked for the EU region on the B2B process, assisting and managing the authorised service centres